

2017 PROGRAMS

DC Spring Cohort — March to May

Workshop 1: Mar 8 Workshop 2: April 5 Workshop 3: May 3

DC Fall Cohort — Sept. to Nov.

Workshop 1: Sept 21 Workshop 2: Oct 19 Workshop 3: Nov 16

SF Bay Area Fall Cohort — Oct. to Nov.

Workshop 1: Oct 5 Workshop 2: Nov 2 Workshop 3: Nov 30

"One of the most significant barriers we face to high performance is a critical mass of skilled managers. We have struggled as an organization to find top quality management training for our emerging leaders, and were lucky enough to send our managers to Managing for Success. *The training opened the* eyes of our managers to important skills that have empowered them to serve students and staff better."

- Year Up NCR

Managing for Success

A targeted leadership development program for social sector managers.

Curriculum

Managing for Success (M4S) focuses on three key areas — Managing Self, Managing Individuals, and Managing in Organizations. The program includes full-day interactive workshops, assessments, peer circles, and a Fieldwork assignment to allow participants to put into practice their learnings and management skills.

Workshop 1: Managing Self

- Personal Mission
- MBTI

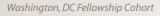
Workshop 2: Managing Individuals

- Emotional Intelligence
- Coaching Skills
- Delegation

Workshop 3: Managing in Organizations

- Managing Up
- Coaching Practice
- Feedback







San Francisco Fellowship Cohort

Program Structure

- 3 full-day workshops
- Assessments
- Practice and application
- Peer coaching
- Mentoring
- Cohort of managers from leading nonprofits

Selection Criteria

Participants should have:

- Responsibility for managing people, projects, funders, budgets, stakeholders or teams
- Desire to build new management skills
- Commitment to developing themselves and their organizations

Program Fee

Spring DC Cohort

- Applications Open: December 12, 2016
- *Early Bird Deadline:* Jan. 16, 2017 (fee \$950)
- **Regular Deadline:** Feb. 6, 2017 (fee \$1,100)

Fall DC and SF Cohorts

- Applications Open: June 19, 2017
- *Early Bird Deadline:* July 17, 2017 (fee \$950)
- **Regular Deadline:** August 14, 2017 (fee \$1,100)

To Apply

To sponsor participants from your organization contact Talisha Rice at trice@proinspire.org

Individuals can apply directly online at http://www.proinspire.org/training/

Note: There are no age restrictions for participation. The typical age range is 25-45 years old.

Managing for Success Curriculum Overview

The Managing for Success program prepares managers with knowledge, tools, and peer support to increase their effectiveness in driving social impact.

By the end of Managing for Success, participants will:

- Have awareness of emotional intelligence and how it impacts their leadership of teams;
- Understand their personality styles and preferences, and those with whom they work;
- Build competencies to effectively communicate and delegate to direct reports and colleagues;
- Have tools to use in coaching and giving feedback; and
- Establish a network to support professional growth.

What do M4S Fellows say?

"The Managing for Success program allowed me to step back and take a deep look at myself in the context of my work. It helped me to develop key management skills, including building relationships, having crucial conversations, and results-based facilitation of meetings. The integrated mentoring and coaching provide for a robust experience and allow for an organic network of support among participants."

— Michelle Smith-Howard

"The Managing for Success program provided me with practical tools and resources that I can utilize to achieve peak performance at my organization and empower my team to do the same."

— Griselda Macias

"The Managing for Success Program is one of the best investments organizations can make in new managers. It helped me find and embrace my leadership style and equipped me with the tools to transform my professional and personal life."

— Stephen Alexander

Leadership development takes place through five key activities:

- 1. **Training:** Fellows participate in three full-day workshops.
- Assessments: Fellows complete MBTI and EQ
 assessments to increase effectiveness in managing and
 collaborating with teams.
- 3. **Coaching:** Fellows learn coaching skills and work with a peer coach.
- Personal Advisory Board: Fellows establish a Personal Advisory Board, including mentors, colleagues and other supporters.
- 5. **Homework:** Fellows practice skills and deepen understanding through assignments and their Fieldwork.

Since launching Managing for Success in 2013, we have trained over 60 Management Fellows from over 26 organizations.



indicated the program was very or extremely valuable in helping them develop their leadership potential ϑ would recommend the program to a colleague



said the experience will help them be a more effective manager

CONTACT US TO LEARN MORE

Talisha Rice
Senior Program Manager
Leadership Development Programs
trice@proinspire.org 202.888.6308 x102





