

## Managing for Success

*A leadership development program for managers driving social impact in nonprofit and philanthropic organizations*

### 2019 PROGRAMS

#### DC Spring Cohort March to May

Workshop 1: Mar 14

Workshop 2: Apr 11

Workshop 3: May 9

#### Registration Fees (per attendee, based on org size & sponsorship):

\$950: budgets >\$5M

\$850: \$2-5M budgets

\$750: budgets <\$2M

\$500: self pay

Sign-up by Jan. 31  
for \$100 early bird  
discount on all rates

Scholarships available

#### DC Fall Cohort Sept. to Nov.\*

Workshop 1: TBD

Workshop 2: TBD

Workshop 3: TBD

\* Registration opens  
July 2019

**Note:** There are no  
age restrictions for  
participation. The  
typical age range is  
25-45 years old.

Do you manage people, projects, funders, budgets, stakeholders, or teams? Are you looking for an opportunity to strengthen your management skills through an equity lens? Do you want to build relationships with a diverse group of peers who can support your learning? If so, then

**Managing for Success is for you!**



### Managing for Success (M4S) focuses on three key areas:

#### Workshop 1: Managing Self

- Personal Journey
- Leadership Purpose
- Myers-Briggs Type Indicator (MBTI)

#### Workshop 2: Managing Individuals

- Emotional Intelligence (EQ)
- Delegation
- Coaching
- Feedback

#### Workshop 3: Managing in Organizations

- Trust
- Influencing Others
- Navigating Organizations and Systems

### Participants will engage in the following activities:

- Attend three full-day workshops to develop key competencies
- Complete assessments and reflection to increase awareness and apply skills
- Establish a network of support and engage in peer coaching for professional growth

### Register Now!

Individuals can  
register directly at  
[proinspire.org/training](https://proinspire.org/training)

Organizations can sponsor  
participants by contacting  
Ashlynn Polanco at  
[apolanco@proinspire.org](mailto:apolanco@proinspire.org)

*"We have struggled as an organization to find top quality management training for our emerging leaders, and were lucky enough to send our managers to Managing for Success. The training opened the eyes of our managers to important skills that have empowered them to serve students and staff better."*

**- Year Up NCR**

# Managing for Success Impact

The Managing for Success program prepares managers with knowledge, tools, and peer support to increase their effectiveness in driving social impact within their organization.

## By the end of Managing for Success, participants will:

- Clarify their personal journey and how that connects to their leadership purpose
- Understand their personality style and preferences at work
- Build awareness of emotional intelligence and how it impacts their leadership
- Increase ability to effectively communicate and delegate to others
- Practice coaching and feedback skills to guide and motivate others
- Develop skills to increase influence with stakeholders and staff at all levels
- Learn how to navigate complex dynamics in organizations and systems



## What do M4S Fellows say?

*"The Managing for Success program allowed me to step back and take a deep look at myself in the context of my work. It helped me to develop key management skills, including building relationships, having crucial conversations, and results-based facilitation of meetings. The integrated mentoring and coaching provide for a robust experience and allow for an organic network of support among participants."* – Michelle Smith-Howard

*"The Managing for Success program provided me with practical tools and resources that I can utilize to achieve peak performance at my organization and empower my team to do the same."*

– Griselda Macias

*"The Managing for Success Program is one of the best investments organizations can make in new managers. It helped me find and embrace my leadership style and equipped me with the tools to transform my professional and personal life."*

– Stephen Alexander

Since launching Managing for Success in 2013, we have **trained over 250 Management Fellows from over 100 organizations.**



# 58%

are persons of color



# 96%

indicated the program was very or extremely valuable in helping them develop their leadership potential & would recommend the program to a colleague



# 94%

said the experience will help them be a more effective manager

## CONTACT US TO LEARN MORE

Ashlynn Polanco  
Senior Program Associate  
apolanco@proinspire.org 202.888.6308 x110



@proinspire



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